



NEW YORK HEALTH & RACQUET CLUB Q & A

1Q: Why did you decide to collaborate with Life Time?

A: We have a long-standing relationship with and respect for Life Time, a luxury health and wellness lifestyle brand. They share our vision that our locations have a unique position in the market. As a result, we have decided to collaborate with Life Time in four of our locations (Cooper Square, 21st St., 23rd St., and 56th St.).

2Q: What does this collaboration mean?

A: We have committed over the course of the next 12 months to gradually transition these four locations (Cooper Square, 21st St., 23rd St., and 56th St.) to Life Time, who will invest in excess of \$25 million dollars, renovating each to the highest standard. Once each club is completed, they will operate them as Life Time HRC.

We will continue to operate each of these clubs as a NYHRC club until renovations commence, and each is transitioned to Life Time HRC. The first will be 23rd St., closing on September 1, 2019, followed by the other locations. The remaining four clubs (Whitehall, 13th St., 45th St., and 76th St.) will continue to be operated by us as NYHRC.

3Q: How will it affect members?

A: We understand this will be a transition for all involved, including our members, and we are committed to making this transition as seamless as possible. Due to the inconvenience of the transition, all members with home clubs that are impacted by this announcement with paid-in-full or monthly billing (EFT) committed memberships will be receiving an additional two months added to their membership. Corporate members will receive 2 complimentary months when possible, dependent on their company's current program with NYHRC.

4Q: What does Life Time HRC mean for members? Will NYHRC be a part of the new Life Time Clubs?

A: We will continue to operate each of these clubs as a NYHRC club until renovations commence, and each is transitioned to Life Time HRC. When renovations are completed, Life Time will open and operate new clubs at these locations under the name Life Time HRC. NYHRC will not be involved in the operation of the Life Time HRC clubs.



5Q: What is the transition plan/period? When will NYHRC close the NYHRC club locations? When will Life Time open new Life Time clubs at the locations?

A: We have committed over the course of the next 12 months to gradually transition these four locations to Life Time. We will continue to operate each of these clubs as a NYHRC club until renovations commence, and each is transitioned to Life Time HRC. The first will be 23rd St., closing on September 1, 2019, followed by the other locations. Once each club is completed, Life Time will operate them as Life Time HRC.

6Q: When and why are you closing the 50th St. location?

A: The 50th St. location is closing permanently on September 1, 2019. It was a difficult decision and we are focused on ensuring members of that club have access to other NYHRC clubs.

7Q: What about members who are under corporate contracts through their employers or receive discounts because they live in the buildings where NYHRC's are currently located? Will these discounts carry over?

A: We want to make this transition as seamless as possible for all involved. Our team will work with all appropriate representatives to manage each account in our corporate portfolio.

8Q: Will you have a transition team in place at all of your locations to answer questions for members?

A: Staff will be available at each NYHRC location to answer any questions you may have and provide additional information regarding club access. Alternatively, you can email questions to memberservices@nyhrc.com for individual memberships or corpwellness@nyhrc.com for corporate memberships.

9Q: What will happen to the NYHRC Yacht?

A: The HRC yacht will continue to operate for NYHRC members for the 2019 season.